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# BEFORE THE DEPARTMENT OF TRANSPORTATION OFFICE OF THE SECRETARY WASHINGTON, D.C.

In the Matter of

**U.S.-Ecuador All-Cargo Frequencies** 

Docket OST-2002-12503 - 9

### SUPPLEMENT TO APPLICATION OF CUSTOM AIR TRANSPORT, INC. FOR AN EXEMPTION AND FOR ALLOCATION OF FREQUENCIES

Correspondence with respect to this document should be directed to:

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Counsel for Custom Air Transport, Inc.

Dated: July 19, 2002

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## SUPPLEMENT TO APPLICATION OF CUSTOM AIR TRANSPORT, INC. FOR AN EXEMPTION AND FOR ALLOCATION OF FREQUENCIES

Pursuant to the Department's July 3, 2002 Notice in this proceeding permitting applicants to supplement their applications, Custom Air Transport, Inc. (CAT) takes this opportunity to reiterate its strong interest in the three Miami – Quito/Guayaquil frequencies for which it applied on June 28. CAT has examined the T-100 data that the Department made available, and believes that they fully support its proposed service.

The data show that the Miami-Quito and Miami-Guayaquil markets continue to be by far the largest airfreight markets in the United States-Ecuador country pair. The tremendous growth in these markets in the past two years, including the first month of the current year, evidence the need for additional competition – in the form of both additional service and additional competitors that will provide new service alternatives and lower prices.

The data also evidence the extreme volatility of the market, particularly on a month-over-month basis. This important fact demonstrates the value of being able to serve the market with either narrowbody or widebody aircraft, as CAT intends to do. This ability would enable the carrier to meet demand in the peak

periods as well as the slow periods without decreasing frequency due to

overcapacity.

CAT and its parent company, Charter America, are actively developing the

marketing relationships on which they will draw in promoting CAT's scheduled

Ecuador service. Charter America's current experience in the Miami-Bogota

cargo market is proving invaluable in this regard.

Accordingly, Custom Air Transport reiterates its request that the

Department grant it exemption authority for scheduled foreign air transportation

of property and mail between Miami, Florida and Quito and Guayaquil, Ecuador,

and allocation of three weekly cargo frequencies.

Respectfully submitted,

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**Custom Air Transport, Inc.** 

Dated: July 19, 2002

2

#### **CERTIFICATE OF SERVICE**

I Dana Rivas, hereby certify that on this 19th day of July, 2002 served a copy of the foregoing Supplement to Application of Custom Air Transport, Inc. for an Exemption and For Allocation of Frequencies upon the following by electronic mail.

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